TOYOTA U.S. SALES SUMMARY
December, 2012

	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2012	2011	DSR % CHG	VOL % CHG	2012	2011	DSR % CHG	VOL % CHG
TOTAL TOYOTA	**194,143**	**178,131**	**13.2**	**9.0**	**2,082,504**	**1,644,661**	**26.6**	**26.6**
TOTAL TOYOTA DIV.	163,536	152,776	11.2	7.0	1,838,338	1,446,109	27.1	27.1
TOTAL LEXUS	30,607	25,355	25.4	20.7	244,166	198,552	23.0	23.0
YARIS	1,999	4,514	-54.0	-55.7	30,590	32,704	-6.5	-6.5
COROLLA	24,679	21,009	22.0	17.5	290,947	240,259	21.1	21.1
PRIUS	20,040	17,004	22.4	17.9	236,659	136,463	73.4	73.4
CAMRY	31,407	33,506	-2.7	-6.3	404,886	308,510	31.2	31.2
AVALON	5,171	3,230	66.3	60.1	29,556	28,925	2.2	2.2
SCION FR-S	1,495	0	NA	NA	11,417	0	NA	NA
SCION iQ	576	248	141.2	132.3	8,879	248	3480.2	3480.2
SCION xD	677	880	-20.1	-23.1	10,756	9,573	12.4	12.4
SCION xB	1,391	1,444	0.0	-3.7	19,787	17,017	16.3	16.3
SCION tC	1,383	1,587	-9.5	-12.9	22,666	22,433	1.0	1.0
TOTAL SCION	*5,522*	*4,159*	37.9	32.8	*73,505*	*49,271*	49.2	49.2
TOTAL TOYOTA DIV. CAR	**88,818**	**83,422**	**10.6**	**6.5**	**1,066,143**	**796,133**	**33.9**	**33.9**
CT	1,598	2,259	-26.5	-29.3	17,673	14,381	22.9	22.9
HS	2	274	-99.2	-99.3	649	2,864	-77.3	-77.3
IS	2,497	3,629	-28.5	-31.2	27,708	29,669	-6.6	-6.6
ES	7,987	4,882	69.9	63.6	56,158	40,873	37.4	37.4
GS	2,796	194	1396.7	1341.2	22,160	3,746	491.6	491.6
LS	1,286	1,056	26.5	21.8	8,345	9,568	-12.8	-12.8
SC	0	0	NA	NA	2	18	-88.9	-88.9
LFA	6	10	-37.7	-40.0	46	62	-25.8	-25.8
TOTAL LEXUS CAR	**16,172**	**12,304**	**36.5**	**31.4**	**132,741**	**101,181**	**31.2**	**31.2**
TOTAL TOYOTA CAR	**104,990**	**95,726**	**13.9**	**9.7**	**1,198,884**	**897,314**	**33.6**	**33.6**
RAV4	14,351	14,107	5.6	1.7	171,877	132,237	30.0	30.0
FJ CRUISER	1,511	1,100	42.6	37.4	13,656	13,541	0.8	0.8
VENZA	4,423	3,137	46.4	41.0	43,095	38,904	10.8	10.8
HIGHLANDER	12,191	11,777	7.5	3.5	121,055	101,252	19.6	19.6
4RUNNER	5,224	4,400	23.3	18.7	48,755	44,316	10.0	10.0
SIENNA	10,885	11,564	-2.3	-5.9	114,725	111,429	3.0	3.0
SEQUOIA	1,533	1,922	-17.2	-20.2	13,151	13,022	1.0	1.0
LAND CRUISER	316	165	98.9	91.5	2,895	1,662	74.2	74.2
TOTAL TOYOTA DIV. SUV	*39,549*	*36,608*	*12.2*	*8.0*	*414,484*	*344,934*	*20.2*	*20.2*
TACOMA	14,030	12,140	20.0	15.6	141,365	110,705	27.7	27.7
TUNDRA	10,254	9,042	17.8	13.4	101,621	82,908	22.6	22.6
TOTAL TOYOTA DIV. PICKUP	*24,284*	*21,182*	*19.1*	*14.6*	*242,986*	*193,613*	*25.5*	*25.5*
TOTAL TOYOTA DIV. TRUCK	**74,718**	**69,354**	**11.9**	**7.7**	**772,195**	**649,976**	**18.8**	**18.8**
RX	12,534	11,508	13.1	8.9	95,381	82,595	15.5	15.5
GX	1,407	1,219	19.9	15.4	11,039	11,609	-4.9	-4.9
LX	494	324	58.3	52.5	5,005	3,167	58.0	58.0
TOTAL LEXUS TRUCK	**14,435**	**13,051**	**14.9**	**10.6**	**111,425**	**97,371**	**14.4**	**14.4**
TOTAL TOYOTA TRUCK	**89,153**	**82,405**	**12.3**	**8.2**	**883,620**	**747,347**	**18.2**	**18.2**
SELLING DAYS	26	27			307	307		

DSR = DAILY SELLING RATE

TOYOTA U.S. SALES SUMMARY
December, 2012

	-- CURRENT MONTH --				-- CALENDAR YEAR TO DATE --			
	2012	2011	DSR % CHG	VOL % CHG	2012	2011	DSR % CHG	VOL % CHG
*** NORTH AMERICAN BUILT VEHICLES**								
COROLLA	24,640	17,765	44.0	38.7	279,046	175,995	58.6	58.6
CAMRY	31,395	33,498	-2.7	-6.3	404,701	307,447	31.6	31.6
AVALON	5,171	3,230	66.3	60.1	29,556	28,925	2.2	2.2
RAV4	13,070	12,619	7.6	3.6	147,445	110,584	33.3	33.3
VENZA	4,423	3,137	46.4	41.0	43,095	38,904	10.8	10.8
HIGHLANDER	11,577	11,180	7.5	3.6	114,736	95,906	19.6	19.6
SIENNA	10,885	11,564	-2.3	-5.9	114,725	111,429	3.0	3.0
SEQUOIA	1,533	1,922	-17.2	-20.2	13,151	13,022	1.0	1.0
TACOMA	14,030	12,140	20.0	15.6	141,365	110,705	27.7	27.7
TUNDRA	10,254	9,042	17.8	13.4	101,621	82,908	22.6	22.6
RX	10,102	8,620	21.7	17.2	75,780	64,993	16.6	16.6
TOTAL	**137,080**	**124,717**	**14.1**	**9.9**	**1,465,221**	**1,140,818**	**28.4**	**28.4**
N.A. VEHICLES % OF TOTAL	**70.6%**	**70.0%**			**70.4%**	**69.4%**		
TOYOTA DIV. IMPORT CAR	27,612	28,929	-0.9	-4.6	352,840	283,766	24.3	24.3
LEXUS IMPORT CAR	16,172	12,304	36.5	31.4	132,741	101,181	31.2	31.2
TOYOTA DIV NA BUILT CARS	61,206	54,493	16.6	12.3	713,303	512,367	39.2	39.2
TOTAL TOYOTA CARS	**104,990**	**95,726**	**13.9**	**9.7**	**1,198,884**	**897,314**	**33.6**	**33.6**
TOYOTA DIV. IMPORT TRUCK	8,946	7,750	19.9	15.4	96,057	86,518	11.0	11.0
LEXUS IMPORT TRUCK	4,333	4,431	1.5	-2.2	35,645	32,378	10.1	10.1
TOYOTA DIV NA BUILT TRUCK	65,772	61,604	10.9	6.8	676,138	563,458	20.0	20.0
LEXUS NA BUILT TRUCK	10,102	8,620	21.7	17.2	75,780	64,993	16.6	16.6
TOTAL TOYOTA TRUCK	**89,153**	**82,405**	**12.3**	**8.2**	**883,620**	**747,347**	**18.2**	**18.2**
SELLING DAYS	26	27			307	307		

DSR = DAILY SELLING RATE

	--CURRENT MONTH--			--CALENDAR YEAR TO DATE--		
Memo:	2012	2011	DSR %	2012	2011	DSR %
Toyota Prius Sedan	12,536	13,154	-1.0%	147,507	127,961	15.3%
Toyota Prius V (only)	2,992	3,850	-19.3%	40,669	8,502	378.3%
Toyota Prius C (only)	3,151	0	NA	35,733	0	NA
Toyota Prius Phv (only)	1,361	0	NA	12,750	0	NA